

From Ocean to Table

Background Data Tables

Table A: Boat Owner/Fisherman Expenses

| Fishery (Fish type) | Boat Type | Daily Catch | Season Length | Boat Gallons/Day (gpd) | Gear & Supplies | Licenses & Registrations | Seasonal Moorage | Insurance | Loan Payments | Other Direct Costs | # of Crew | Crew Wages (% of profit) |
|----------------------|----------------|-------------|---------------|------------------------|-----------------|--------------------------|------------------|-----------|---------------|--------------------|-----------|--------------------------|
| Sardines | Purse Seiner | 40,000 lbs | 30 days | 300 gpd | \$8,000 | \$2,500 | \$1,500 | \$2,000 | \$3,000 | \$2,000 | 5 | 10% each |
| Prawns | Trawler | 900 lbs | 30 days | 300 gpd | \$12,000 | \$2,500 | \$1,000 | \$1,000 | \$3,000 | \$2,000 | 3 | 15% each |
| Sole | Bottom Trawler | 2,800 lbs | 30 days | 250 gpd | \$12,000 | \$2,500 | \$1,000 | \$1,000 | \$3,000 | \$2,000 | 3 | 15% each |
| Albacore Tuna | Troller | 1,500 lbs | 30 days | 100 gpd | \$3,000 | \$2,500 | \$1,500 | \$1,000 | \$3,000 | \$2,000 | 2 | 15% each |
| Salmon | Troller | 500 lbs | 30 days | 60 gpd | \$6,000 | \$2,500 | \$1,000 | \$1,000 | \$3,000 | \$2,000 | 2 | 15% each |
| Crab | Various | 2,000 lbs | 30 days | 350 gpd | \$10,000 | \$2,500 | \$1,000 | \$1,500 | \$3,000 | \$2,000 | 3 | 15% each |
| Squid | Purse Seiner | 35,000 lbs | 30 days | 350 gpd | \$11,000 | \$2,500 | \$1,500 | \$2,000 | \$3,000 | \$2,000 | 5 | 10% each |

Table B: Price to Buy and Sell Fish

| Fish Type | Boat Owner/ Fisherman | Dockside Buyer | | Processor | | | Wholesaler/ Distributor | | Retail Market Owner | | | Restaurant Owner | | |
|----------------------|--------------------------|----------------|------------|------------|------------------|------------|----------------------------|------------|---------------------|-----------------------------|------------|------------------|-----------------------------|------------|
| | SELL | BUY | SELL | BUY | Percentage Yield | SELL | BUY | SELL | BUY | Amount Purchased Seasonally | SELL | BUY | Amount Purchased Seasonally | SELL |
| Sardines | \$0.08/lb | \$0.08/lb | \$0.12/lb | \$0.12/lb | 50% | \$0.35/lb | \$0.35/lb | \$0.45/lb | \$0.45/lb | 275 lbs | \$12.00/lb | \$0.45/lb | 300 lbs | \$18.00/lb |
| Prawns | \$10.00/lb | \$10.00/lb | \$11.00/lb | \$11.00/lb | 80% | \$17.00/lb | \$17.00/lb | \$20.00/lb | \$20.00/lb | 2000 lbs | \$23.00/lb | \$20.00/lb | 400 lbs | \$40.00/lb |
| Sole | \$1.10/lb | \$1.10/lb | \$1.27/lb | \$1.27/lb | 80% | \$2.25/lb | \$2.25/lb | \$4.00/lb | \$4.00/lb | 1000 lbs | \$9.00/lb | \$4.00/lb | 300 lbs | \$30.00/lb |
| Albacore Tuna | \$1.00/lb | \$1.00/lb | \$2.15/lb | \$2.15/lb | 75% | \$4.50/lb | \$4.50/lb | \$6.25/lb | \$6.25/lb | 1500 lbs | \$9.00/lb | \$6.25/lb | 450 lbs | \$22.00/lb |
| Salmon | \$6.00/lb | \$6.00/lb | \$6.75/lb | \$6.75/lb | 85% | \$11.20/lb | \$11.20/lb | \$18.00/lb | \$18.00/lb | 2500 lbs | \$21.58/lb | \$18.00/lb | 650 lbs | \$45.00/lb |
| Crab | \$2.25/lb | \$2.25/lb | \$2.59/lb | \$2.59/lb | 50% | \$8.00/lb | \$8.00/lb | \$15.00/lb | \$15.00/lb | 2500 lbs | \$30.00/lb | \$15.00/lb | 600 lbs | \$60.00/lb |
| Squid | \$0.25/lb | \$0.25/lb | \$0.35/lb | \$0.35/lb | 65% | \$1.00/lb | \$1.00/lb | \$1.20/lb | \$1.20/lb | 1200 lbs | \$8.00/lb | \$1.20/lb | 475 lbs | \$20.00/lb |



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Table C: Other Stakeholder Expenses

| Role Category | Licenses & Registrations | Dock/ Building Lease | Insurance | Loan Payments | Marketing/ Advertising | Shipping/ Trucking Expenses | Employee Wages | Other Direct Costs |
|--------------------------------|-------------------------------------|-----------------------------|------------------|----------------------|-------------------------------|------------------------------------|-----------------------|---------------------------|
| Dockside Buyer | \$1,500 | \$1,000 | \$100 | \$1,000 | \$1,000 | \$1,500 | \$2,000 | \$1,000 |
| Processor | \$1,500 | \$3,500 | \$1,500 | \$5,500 | \$1,000 | \$5,000 | \$9,000 | \$5,000 |
| Wholesaler/ Distributor | \$1,500 | \$2,000 | \$1,500 | \$5,000 | \$1,000 | \$10,000 | \$7,000 | \$3,000 |
| Retail Market Owner | \$500 | \$200 | \$250 | \$500 | \$200 | - | \$1,000 | \$300 |
| Restaurant Owner | \$500 | \$300 | \$300 | \$750 | \$200 | - | \$2,000 | \$800 |